



GET THE NUMBER CRUNCHERS TALKING YOUR LANGUAGE... BY TALKING THEIRS

6 ways for Warehouse Operations Managers
and CFOs to maximise EOFY KPIs

6 TIPS FOR WAREHOUSE & OPERATIONS MANAGERS TO MAXIMISE EOFY

The key to successful business is great communication, so this guide aims to provide Warehouse Operations managers with ways to talk your CFO's language.

1

MAKE THE MOST OF YOUR WAREHOUSE EOFY TAX BENEFIT OPPORTUNITIES

- There's never been a better time to upgrade your cleaning equipment with the Instant Asset Write off increasing to \$150,000 (ex GST) and, for the first time, extended the benefit to larger sized businesses with an annual turnover up to \$500m.
- Plus, you can buy multiple assets under the Instant Asset Write-Of Scheme and with historically low Interest rates you can increase warehouse operational efficiency and reduce the amount of tax you pay as a result.

2

CLEAN UP YOUR BALANCE SHEET WITH CUSTOM RENTAL OPTIONS FOR YOUR INDUSTRIAL CLEANING

- Deploy your capital according to business growth priorities by experiencing the best of both worlds with Conquest's fully flexible rentals and finance options.
- Fully Flexible on term length, fully flexible on specification and fully flexible on returning machines at any point in the fixed term.

3

GET MORE OUT OF YOUR CAPITAL BUDGETS BY RENTING YOUR INDUSTRIAL CLEANING EQUIPMENT

- Renting capital items, such as cleaning equipment, with a single fixed monthly payment can help free up cash and resources.
- Conquest has flexible options and an extensive range of floor sweepers and scrubbers to suit the needs of your warehouse or industrial facility.



4

CLEANING MACHINE TRADE-IN DEALS CAN REDUCE YOUR WAREHOUSE CAPEX SPEND

- Trade-in deals help save you money on your warehouse capex budget.
- Conquest refurbish floor sweepers and scrubbers to give equipment a second life, so we actively encourage and offer generous trade-in deals.

5

BUYING REFURBISHED INDUSTRIAL CLEANING ASSETS IS A SAVINGS WIN-WIN

- Save on capex spend and help the environment by giving an existing machine a second life.
- Conquest refurbished cleaning machines represent great savings .
- A refurbished machine will come to you in excellent condition and is supplied with a warranty, having been refurbished by factory trained technicians.

6

REDUCE YOUR INDUSTRIAL CLEANING EQUIPMENT ROI RISK

- Conquest's guarantees provide certainty that our commercial cleaning assets will last the distance and provide you with confidence around capex assets ROI forecasts.
- A 100% customer satisfaction guarantee and a 60 day money back guarantee provides you with peace of mind.
- We also offer comprehensive on boarding and training to get the best from your machine for the life of the investment combined with flexible, scheduled service and maintenance.

WHY CHOOSE CONQUEST?

Our four-point customer satisfaction promise is designed to give you peace of mind.



100% CUSTOMER SATISFACTION GUARANTEE

At Conquest, we're proud to offer this assurance because we go to great lengths to ensure our customers will be completely satisfied with their Conquest commercial floor cleaning solution through implementing our unique Intelligent Solutions Program (ISP).



60 DAY MONEY BACK GUARANTEE

Invest in Conquest with absolute confidence. We will upgrade or swap out your Conquest machine, or give our customers their money back if, within 60 days of purchase, they feel the machine is not performing to expectation.



4 YEARS PARTS AND LABOUR WARRANTY

As long as your Conquest machine is serviced by us per manufacturer recommendations, we are proud to offer an industry-leading, extended 4-year warranty on all* sweepers and scrubbers.



FULLY FLEXIBLE RENTALS

Our No Risk, Fully Flexible Rental offers the option to upgrade, downgrade, change to a different machine or return the machine if no longer required – at any point in the fixed term, without penalty.

*Excludes Outdoor Solutions and Robotics ranges. Standard manufacturer warranty applies.

FREE FLOOR CLEANING ASSESSMENT

To ensure that we recommend the best possible floor cleaning solution, we provide free onsite floor cleaning assessments. However, during this time of social distancing restrictions, we offer phone or video consultations to ensure you experience the clever way of cleaning your floors as soon as possible.

